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## **Get your mind right.**

### **Three truths to understand.**

- 1 - You are not going to be the next big thing.
- 2 - Not everyone is going to be happy with what you are doing.
- 3 - You are going to fail ... a lot

### **What do you do when you fail?**

- 1 - Get with your team and be honest about your failure.
- 2 - Ask why did this happen.
- 3 - Ask - could / should we have done anything differently.
- 4 - Fix the problem that caused the problem.
- 5 - Realize one bad thing or one bad month is not going to kill you
- 6 - Look at the things you have going for you.
- 7 - Start again.

### **Questions:**

- 1 - How honest and open are you as a team about your failures?
- 2 - Do you talk about them regularly and try and fix them?
- 3 - Do you have an "It might as well be me" mindset?
- 4 - Does your team have that mindset?
- 5 - Do you lead by trying to please people or the vision / principles you have?
- 6 - What is your greatest take away from this seminar and what are you going to do about it?